



UAB Home-Welcoming Package By:

Lisandra (Lis) Hernandez, bilingual REALTOR® at ARC Realty-Homewood. (Español/English)

Hi, I'm Lis, your REALTOR® & Latin ambassador. After traveling the world working in Hospitality and Tourism, I'm helping transplants, newcomers, remote workers and movers make this city, Birmingham, AL, the place to call home.

- **UAB Home-welcoming package inclusions:**
 - Free and customized 1 to 1 consultation for UAB employees & families in their journey to homeownership and relocations (home buyers and sellers).
- Bilingual services, Español/English:
 - Guides and resources (digital and printed) to assure a more engaging experience and a seamless and stressless process as soon as you get on board.
- Invitation to private groups and events (Clinic for Housing and credit/financing - buyers and sellers training camp)
- Flexible schedule and personalized style of communication to accommodate and "embrace" your lifestyle and routine.
- Around the house service to meet you in your preferred and more conveniently located ARC Realty Office. We can certainly meet also virtually or in your home (for sellers) but we encourage in person meetings, following our moto: We are a relationship company! So connecting in person and building a foundation of trust is essential.
- After consultation and upon agreement/contract, you can expect a "taylor made" package of real estate solutions and recommendations of local financial resources, home inspections, insurance, home warranties, cleaning and restoration service already tested and vetted.
- Access to updated, and laser pointed data, real estate market research, and home valuations to go beyond the speculations and the uncertainty.
- Open house all the time:
 - You don't have to wait until Sunday for open houses. We arrange showings and answer questions for you anytime, and yes, that includes holidays and weekends!
- Exclusive ARC Realty complementary listing coverage provided by our home warranty partner company Armadillo (up to \$1500).

205.276.5363

lhernandez@arcrealtyco.com

lisahernandez.arcrealtyco.com





UAB Home-Welcoming Package By:

Lisandra (Lis) Hernandez, bilingual REALTOR® at ARC Realty-Homewood. (Español/English)

- **What our UAB clients receive on the closing table (as sellers or homebuyers* financed transactions): Home price= Mortgage Loan**

Home Price	Exclusive UAB Discount at closing
150K-250K	\$750.00
251K-350K	\$1250.00
351K-450K	\$1750.00
451K-600k	\$2250.00
601k-	\$3000.00

- With a "Taylor Made" financing package provided for our mortgage partners you can access to a la carte solutions and more savings.
- As part of ARC Realty, we go way beyond Bham, we are global! Thus, I can certainly help you also with relocations, even internationally.
- **Additional UAB Home welcoming perks apply to members of the UAB Hispanic and Latin American Faculty Association / the Hispanic Association of Hispanic Nurses, (NAHN) and UAB members of the Board of local ONG's advancing inclusion, diversity, community and Hispanic affirmative projects. (Extension of benefits apply to direct relatives**

Redemption Instructions:

Get on board! Contact Lisandra (Lis) Hernandez, bilingual REALTOR® - ARC Realty Homewood (español/english) and present your UAB Employee ID.

205.276.5363

lhernandez@arcrealtyco.com

lisahernandez.arcrealtyco.com



A Relationship Company