Consolidated Financial Statements

Fifteen months ended September 30, 2021 and the year ended June 30, 2020

Fifteen months ended September 30, 2021 and the year ended June 30, 2020

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Report of Independent Auditors

To the Board of Directors of The UAB Educational Foundation

We have audited the accompanying consolidated financial statements of the UAB Educational Foundation (the "Foundation") and its subsidiaries, which comprise the consolidated statements of financial position as of September 30, 2021 and June 30, 2020, and the related consolidated statements of activities and changes in net assets and of cash flows for the 15-month period ended September 30, 2021 and for year ended June 30, 2020.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Foundation's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the UAB Educational Foundation and its subsidiaries as of September 30, 2021 and June 30, 2020, and the changes in their net assets and their cash flows for the 15-month period ended September 30, 2021 and for year ended June 30, 2020 in accordance with accounting principles generally accepted in the United States of America.



Emphasis of Matters

As discussed in Note 1 to the consolidated financial statements, the Foundation changed its fiscal year-end from June 30 to September 30 effective as of and for the 15-month period ended September 30, 2021. Additionally, as discussed in Note 1 to the consolidated financial statements, the Foundation changed the manner in which it accounts for revenues in 2021. Our opinion is not modified with respect to these matters.

Birmingham, Alabama January 28, 2022

Pricewaterhouse Coopers LLP

UAB Educational Foundation Consolidated Statements of Financial Position September 30, 2021 and June 30, 2020

	September 30, 2021			June 30, 2020
Assets				
Current assets				
Cash and cash equivalents	\$	3,584,257	\$	2,519,917
Restricted cash		2,246,301		2,059,109
Investments		12,318,279		9,858,931
Accounts receivable		966,362		979,171
Inventory		48,190		69,502
Prepaid expenses		43,960		117,877
Current portion of notes receivable		6,000		6,000
Total current assets		19,213,349		15,610,507
Noncurrent assets				
Fixed assets, net		50,357,281		55,232,457
Investment in limited liability company		2,915,536		2,768,371
Note receivable from affiliate		2,700,000		4,000,000
Other notes receivable		90,000		99,000
Other assets		1,280,585		1,349,660
Total noncurrent assets		57,343,402		63,449,488
Total assets	\$	76,556,751	\$	79,059,995
Liabilities and Net Assets				
Current liabilities				
Accounts payable and accrued liabilities		2,043,915		2,098,076
Current liabilities under split-interest agreements		43,934		46,934
Current portion of debt		2,347,086		1,471,518
Total current liabilities		4,434,935		3,616,528
Long-term liabilities				
Long-term debt, net of current portion		37,843,036		39,725,407
Liabilities under split-interest agreements		316,212		362,535
		310,212		
Deferred tax liability		195,479		131,631
Deferred tax liability Total long-term liabilities				131,631 40,219,573
•		195,479		
Total long-term liabilities		195,479 38,354,727		40,219,573
Total long-term liabilities Total liabilities	=	195,479 38,354,727	_	40,219,573
Total long-term liabilities Total liabilities Net assets		195,479 38,354,727 42,789,662		40,219,573 43,836,101
Total long-term liabilities Total liabilities Net assets Without donor restrictions		195,479 38,354,727 42,789,662 29,919,141		40,219,573 43,836,101 32,149,184

UAB Educational Foundation Consolidated Statements of Activities and Change in Net Assets Fifteen months ended September 30, 2021 and the year ended June 30, 2020

	September 30, 2021		June 30, 2020
Changes in net assets without donor restrictions			
Revenues and gains			
Donation revenue	\$ 1,422,36	9 \$	1,397,930
Revenue from the operation of:			
4th Avenue Parking Deck	3,268,39	4	3,019,762
Hilton UAB	9,579,85	0	9,557,353
Medical Towers	2,133,17	7	1,586,726
Other rental properties	1,315,55	4	1,080,308
Interest and dividends	206,57	71	209,360
Realized and unrealized gains on investments	1,795,97	9	96,525
Gain from forgiveness of loan	784,42	21	_
Total revenues and gains without donor restrictions	20,506,31	5	16,947,964
Net assets released from satisfaction of program restrictions	2,981,81	6	3,461,564
Total revenues, gains, and other support without donor restrictions	23,488,13	81	20,409,528
Expenses and losses			
Program activities:			
General university support	1,473,86	5	2,008,663
Hospital/health system support	933,02	21	714,379
Academic and scholarship support	922,23	3	1,067,570
Fundraising and development support	322,05	8	388,221
Total program activities	3,651,17	7	4,178,833
General and administrative expenses	1,690,23	9	443,917
Expenses related to the operations of:			
4th Avenue Parking Deck	1,214,45	5	1,006,629
Hilton UAB	8,064,95	7	9,006,142
Medical Towers	1,215,05	2	828,718
Other rental properties	324,16	3	253,746
Depreciation expense	7,164,26	8	5,600,264
Interest expense	2,393,86	3	1,973,162
Total operating expenses	20,376,75	8	18,668,661
Total expenses and losses	25,718,17	4	23,291,411
Decrease in net assets without donor restrictions	(2,230,04	3)	(2,881,883)

UAB Educational Foundation Consolidated Statements of Activities and Change in Net Assets Fifteen months ended September 30, 2021 and the year ended June 30, 2020

	Sep	otember 30, 2021	June 30, 2020
Changes in net assets with donor restrictions			
Revenues and gains			
Donation revenue		2,654,912	2,089,345
Vending income		504,080	477,951
Interest and dividends		26,122	61,752
Realized and unrealized gains (losses) on investments		519,198	(4,374)
Changes in the value of split-interest agreements		50,742	 (25,002)
Total revenues and gains		3,755,054	2,599,672
Net assets released from restrictions		(2,981,816)	 (3,461,564)
Increase (decrease) in net assets with donor restrictions		773,238	(861,892)
Decrease in net assets		(1,456,805)	(3,743,775)
Net assets			
Beginning of year		35,223,894	 38,967,669
End of year	\$	33,767,089	\$ 35,223,894

UAB Educational Foundation Consolidated Statements of Cash Flows

Fifteen months ended September 30, 2021 and the year ended June 30, 2020

	2021	2020
Cash flows from operating activities		
Cash received from donors	\$ 4,128,034	\$ 3,432,531
Cash received from tenants	3,306,556	2,537,764
Cash received from other service recipients	13,340,573	13,695,088
Cash paid for grants and other university support	(3,628,772)	(4,163,057)
Cash paid to suppliers and employees	(11,067,266)	(12,825,089)
Cash paid for income tax	(72,181)	(41,899)
Cash paid for interest	(2,323,392)	(1,751,182)
Interest and dividends received	379,370	929,472
Total cash flows from operating activities	4,062,922	1,813,628
Cash flows from investing activities		
Purchases of investments	(3,428,935)	(3,056,052)
Proceeds from the sale of investments	2,890,923	549,669
Proceeds from repayment of other note receivable	9,000	6,000
Proceeds from sale of fixed assets	_	93,832
Capital expenditures	 (2,059,997)	(1,894,742)
Total cash flows used in investing activities	(2,589,009)	(4,301,293)
Cash flows from financing activities		
Principal payments on debt	(1,446,208)	(1,673,581)
Proceeds from the issuance of long-term debt	 1,223,827	784,421
Total cash flows used in financing activities	(222,381)	(889,160)
Net increase (decrease) in cash, cash equivalents and restricted cash	1,251,532	(3,376,825)
Cash, cash equivalents and restricted cash		
Beginning of year	 4,579,026	7,955,851
End of year	\$ 5,830,558	\$ 4,579,026
Cash and cash equivalents	3,584,257	2,519,917
Restricted cash	2,246,301	2,059,109
Total cash, cash equivalents and restricted cash	\$ 5,830,558	\$ 4,579,026

1. Organization and Summary of Significant Accounting Policies

Organization

The UAB Educational Foundation (the "Foundation") was organized primarily to benefit the University of Alabama at Birmingham ("UAB"). The Foundation provides funds and certain facilities to UAB for its educational and scientific functions. UAB is one of three campuses of The University of Alabama System (the "System"). UAB is governed by the Board of Trustees of the University of Alabama, a body corporate under Alabama law. The Foundation is a legal entity formed separate from UAB and operates under an affiliation agreement with the System.

The affairs of the Foundation are managed by its Board of Directors. The number of directors comprising the Board of Directors shall not be less than fifteen (15) nor more than twenty (20) directors. In the event of dissolution of the Foundation, the board of directors, after satisfying all claims against the Foundation, is to transfer any remaining assets to UAB.

The Foundation has an agreement with UAB whereby it will make annual expenditures of not less than \$50,000 for the benefit of UAB. This requirement has been met each previous year, including the fifteen months ended September 30, 2021 and the year ended June 30, 2020.

Principles of Consolidation and Basis of Presentation

The accompanying consolidated financial statements include the accounts of the Foundation and its wholly owned subsidiaries, Medical Towers, Inc., Campus Hospitality Services, LLC and UAB Diabetes Trust Foundation after elimination of intercompany balances and transactions, and have been prepared on the accrual basis of accounting. The Foundation presents a consolidated statement of cash flows and displays its activities and net assets in two classes based on the existence or absence of donor-imposed restrictions, as follows:

Net Assets Without Donor Restrictions

Net assets without donor restrictions generally result from revenues derived from providing services and receiving contributions without donor-imposed restrictions, less expenses incurred in providing services, raising contributions, and performing administrative functions.

Net Assets With Donor Restrictions

Net assets with donor restrictions generally result from contributions and other inflows of assets whose use by the Foundation is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Foundation pursuant to those stipulations. These amounts are reclassified to net assets without donor restrictions when such restrictions are met or have expired.

Other net assets are restricted by donor-imposed stipulations that the assets be held in perpetuity. Income from these assets can be included in either of these net asset classifications depending on donor restrictions.

Unrealized and realized gains and losses and dividends and interest from investing in income-producing assets may be included in either of these net asset classifications depending on donor restrictions.

Adoption of New Resolution

The Board of Directors of the Foundation approved to modify the fiscal year of the Foundation from June 30 to September 30 effective as of September 30, 2021. The September 30, 2021 amounts within this report reflect fifteen months of the Foundation's activities.

Cash, Cash Equivalents and Restricted Cash

The Foundation considers cash on hand and all highly liquid financial instruments purchased with an original maturity of three months or less to be cash and cash equivalents. Restricted cash is comprised of cash accounts held in reserve for debt service as required under the terms of the Foundation's credit agreement.

Contribution Revenue

Contributions received, including unconditional promises to give, are recognized as revenues at their fair values in the period received. For financial reporting purposes, the Foundation distinguishes between contributions of assets with and without donor restrictions. Contributions for which donors have not stipulated restrictions are reported as donation revenue without donor restrictions. Contributions for which donors have imposed restrictions that limit the use of the donated assets are reported as donation revenue with donor restrictions if the restrictions are not met in the same reporting period that the gift is reported. When such donor-imposed restrictions are met in subsequent reporting periods, donor-restricted net assets are reclassified to net assets without donor restrictions and reported as net assets released from restrictions when the purpose or time restrictions are met. Contributions of assets which donors have stipulated must be maintained in perpetuity, with only the income earned thereon available for use, are also classified as assets with donor restrictions.

Unconditional promises to give with payments due in future periods are reported as donor- restricted support and are reported at their estimated fair value at the date of gift in the accompanying consolidated statement of financial position. Gifts of land, buildings, and equipment are reported as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as donor-restricted support. Absent explicit donor stipulation, the Foundation reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

Investments

The University of Alabama System Short Term Liquidity Pool Fund ("STLP"), Long-Term Reserve Pool ("LTRP"), and Pooled Endowment Funds ("PEF") (collectively the UAS Funds), are investment pools sponsored by the University of Alabama System ("the System") and hold certain investment assets for the beneficial interest of the Foundation. In July, 2020, The Board of Trustees of The University of Alabama closed the STLP and transferred the assets to the LTRP to create a new merged pool, with a new asset allocation, called the Liquidity and Capital Reserve Pool ("LCRP"). Since the Foundation is organized for the primary benefit of UAB (which is a campus of the System), these organizations are financially interrelated. Accordingly, the Foundation recognizes its interest in the net assets of the UAS Funds and adjusts that interest for its proportionate share of the changes in the net assets of the UAS Funds. Changes due to gifts and investment income are recognized as a component of Revenues, gains, other support, and reclassifications in the accompanying consolidated statements of activities and changes in net assets. The UAS Funds invest in various investment securities, including both marketable and nonmarketable securities. The UAS Funds value all investments with readily determinable market values at fair value.

Investments held by the Foundation in debt securities, equity securities and mutual funds with readily determinable market values are reported at their fair values based on published market prices.

Investments received by gift are stated at fair value at date of receipt. Changes in market values are reported as unrealized gains or losses in the consolidated statement of activities and changes in net assets. All interest income and realized gains and losses are reported in the consolidated statements of activities and changes in net assets and are presented net of any investment-related expenses.

Investment in Limited Liability Company

The Foundation accounts for its investment in Triton Health Systems, L.L.C., under the equity method of accounting (see Note 5).

In 2016, the Foundation entered into a 50% ownership joint venture with INTO USA, LP, a company specializing in international student recruiting. The joint venture, INTO UAB, L.L.C., will administer English Language Courses and a "Pathway Program" for international students that provide English language and academic courses designed to transition the students into the general student population. The joint venture collects tuition revenue and reimburses UAB and INTO USA for all related costs. For UAB this includes costs associated with instruction and facilities, and for INTO USA this includes recruiting expenses, administrative charges, and a management fee.

The initial capital contribution from the Foundation to INTO UAB, L.L.C. was \$50,000. Subsequent transfers to the joint venture were made through member loans in the form of promissory notes totaling \$4,000,000.

Notes to Consolidated Financial Statements

Fifteen months ended September 30, 2021 and the year ended June 30, 2020

The Foundation accounts for its investment in INTO UAB L.L.C., under the equity method of accounting.

Other Notes Receivable

The Foundation received several private donations to aid the victims of the April 27, 2011 tornadoes in Alabama. A portion of these funds were restricted to aiding victims in the form of loans and the remaining amount for grants. During 2012, the Foundation loaned \$150,000 to Greater Birmingham Habitat for Humanity for a term of 25 years, payable in semiannual installments of \$3,000. This loan is noninterest bearing. The balance of this note receivable as of September 30, 2021 and June 30, 2020 was \$90,000 and \$99,000, respectively.

Note Receivable from Affiliate

In conjunction with the establishment of the INTO UAB, L.L.C. ("LLC") joint venture, the Foundation issued a promissory note to provide member loans to the LLC in an amount not to exceed \$4 million, bearing an interest rate of 2%. Principal and interest payments will be made until paid in full before any profit distributions are made to the LLC members. The balance of the note receivable, all of which was still outstanding, was \$4 million as of both September 30, 2021 and June 30, 2020. The Foundation has evaluated the note receivable and concluded the entire note balance of \$4 million is not fully collectable. As such, the Foundation's management has established a reserve for the estimated uncollected portion of the note based on an annual review of the INTO USA L.L.C., audited financial statements. As of September 30, 2021, the Foundation's management deemed it appropriate to reserve \$1.3 million as uncollectible. Accrued interest receivable related to this note was \$373,852 and \$273,852 as of September 30, 2021 and June 30, 2020, respectively, and is included in accounts receivable within the accompanying consolidated statements of financial position.

Property and Equipment

Property and equipment of the Foundation is recorded at cost at the date of acquisition or, in the case of donated property, at fair value at the date of donation. Depreciation of buildings, leasehold improvements, and equipment is provided on a straight–line basis over the estimated useful lives of the assets, ranging from 5 to 39 years. Depreciation expense for the fifteen months ended September 30, 2021 and the year ended June 30, 2020 was \$7,164,268 and \$5,600,264, respectively.

At the time management of the Foundation decides to sell property and all requisite criteria are met, the asset is classified as property held for sale and reflected at the lower of cost or estimated net realizable value; any loss is recognized in the consolidated statement of activities and changes in net assets. Gains, if any, are recognized in the consolidated statement of activities and changes in net assets upon final disposition of the asset.

Gift Annuities

The Foundation enters into agreements in which donors contribute to UAB via the Foundation in the form of charitable gift annuities. Under these agreements, the Foundation acts as a trustee and has the duty to hold and manage the assets for the benefit of UAB. An annuity is to be paid to the donor or their designee for a specified period of time. The assets received for an annuity are recorded by the Foundation at fair value at the date of the gift. The liabilities to the annuitants are recorded at the present value of expected future annuity payments. These liabilities are calculated using assumptions from the 2012 IAR mortality table. The difference between the asset and liability value is recorded as contribution revenue in the year the asset is received.

Interest income and realized and unrealized gains and losses on the underlying assets are recognized as changes in net assets with donor restrictions in the period earned. Payments made to annuitants reduce the liability. Upon termination of the agreements, the remaining investments are to be transferred to UAB as the ultimate beneficiary.

The following is a summary of these assets and their related liabilities as of September 30, 2021 and June 30, 2020:

	2021	2020
Charitable Gift Annuities		
Total assets	\$ 465,064	480,925
Total liabilities	360,146	409,469

Income Taxes

The Foundation is exempt from federal income tax under Section 501(c)(3) and is an organization described in Section 170(c)(2) of the United States Internal Revenue Code. However, certain of the Foundation's activities are considered by the Internal Revenue Service to provide unrelated business income and, accordingly, these activities are subject to federal income tax. In addition, Medical Towers, Inc. and Campus Hospitality Services, LLC are not exempt from income taxes and file separate tax returns. The Foundation's income tax expense totaled \$131,745 and \$31,576 for the fifteen months ended September 30, 2021 and the year ended June 30, 2020, respectively.

The Foundation accounts for income taxes under the asset and liability method, which requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been included in the financial statements. Under this method, deferred tax assets and liabilities are determined on the basis of the differences between the financial statement and tax bases of assets and liabilities by using enacted tax rates in effect for the year in which the differences are expected to reverse. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enactment date.

The following is a summary of these deferred tax assets and liabilities as of September 30, 2021 and June 30, 2020:

		2021	2020
Campus Hospitality Services, LLC	;		
Deferred tax asset	\$	3,944,590	\$ 2,020,198
Valuation allowance		(3,944,590)	(2,020,198)
Medical Towers, Inc.			
Deferred tax liability		(195,479)	(131,631)
Net deferred tax liability	\$	(195,479)	\$ (131,631)

Allocation of Expenses

The table below presents expenses by both their nature and their function for the fifteen months ended September 30, 2021 and the year ended June 30, 2020:

			, -	
	Program Activities	Management and General	Rental and Other Property	Total Expenses
Contribution in support of UAB				
General University	\$ 1,473,865	\$	\$	\$ 1,473,865
Hospital/Health System	933,021	_	_	933,021
Academic/Scholarship	922,233	_	_	922,233
Fundraising/Development	322,058	_	_	322,058
Salaries, wages and benefits	_	298,987	2,803,778	3,102,765
Depreciation	_	_	7,164,268	7,164,268
Other operating expenses	_	_	1,148,530	1,148,530
Repairs and maintenance	_	_	1,330,932	1,330,932
Utilities	_	_	1,440,526	1,440,526
Interest expense	_	_	2,393,863	2,393,863
Marketing	_	_	664,436	664,436
Reserve for uncollectible Note receivable	_	1,300,000	_	1,300,000
Other administration and general	_	33,741	596,435	630,176
Professional and management fees	_	46,100	453,494	499,594
Income and other taxes	_	_	673,542	673,542
Security	_	_	368,311	368,311
Franchise fees	_	_	328,272	328,272
Bank and credit card fees	_	11,411	234,332	245,743
Cost of sales	_	_	373,911	373,911
Insurance			402,128	402,128
Total expenses	\$ 3,651,177	\$ 1,690,239	\$ 20,376,758	\$ 25,718,174

UAB Educational Foundation Notes to Consolidated Financial Statements

Fifteen months ended September 30, 2021 and the year ended June 30, 2020

	June 30, 2020				
		Program Activities	Management and General	Rental and Other Property	Total Expenses
Contribution in support of UAB					
General University	\$	2,008,663	\$ -	\$ -	\$ 2,008,663
Hospital/Health System		714,379	_	_	714,379
Academic/Scholarship		1,067,570	_	_	1,067,570
Fundraising/Development		388,221	_	_	388,221
Salaries, wages and benefits		_	346,627	3,704,640	4,051,267
Depreciation		_	_	5,600,264	5,600,264
Other operating expenses		_	_	1,436,271	1,436,271
Repairs and maintenance		_	_	941,898	941,898
Utilities		_	_	1,111,622	1,111,622
Interest expense		_	_	1,973,162	1,973,162
Marketing		_	_	750,190	750,190
Other administration and general		_	37,102	503,689	540,791
Professional and management fees		_	48,600	383,758	432,358
Income and other taxes		_	_	567,974	567,974
Security		_	_	291,008	291,008
Franchise fees		_	_	244,641	244,641
Bank and credit card fees		_	11,588	254,126	265,714
Cost of sales		_	_	669,836	669,836
Insurance				235,582	235,582
Total expenses	\$	4,178,833	\$ 443,917	\$ 18,668,661	\$ 23,291,411

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include salaries and benefits, professional fees and technology fees which are all allocated on the basis of estimates of time, effort, and usage.

Risks and Uncertainties

Marketable securities and other investments are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investment securities will occur in the near term and that such change could materially affect the Foundation's net assets.

Concentration of Credit Risk

The UAB Health System, a related party, has agreed to allocate funds annually to the Foundation and various restricted funds held by the Foundation. These allocations are determined annually and paid monthly to the Foundation. They are recorded in the statement of activities and changes in net assets as donation revenue. The following is a summary of these contributions and their corresponding percentage of overall revenue for the fifteen months ended September 30, 2021 and the year ended June 30, 2020:

Notes to Consolidated Financial Statements

Fifteen months ended September 30, 2021 and the year ended June 30, 2020

	20	21	202	20
	Percentage of Contributions Overall Revenue		Contributions	Percentage of Overall Revenue
Without donor restrictions	\$ 1,582,000	7 %	\$ 1,525,000	8 %
With donor restrictions	1,883,000	8 %	1,547,000	8 %
Total contributions	\$ 3,465,000		\$ 3,072,000	16 %

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recent Revisions to Authoritative Guidance

In May 2014 the FASB issued ASC 606, Revenue for Contracts with Customers. This standard requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods and services to customers. This standard also requires expanded disclosures relating to the nature, amount, timing, and uncertainty of revenue and cash flows from contracts with customers. The Foundation adopted the provisions of ASC 606 on July 1, 2020, using the full retrospective method. The adoption of the new standard did not have a material impact on the Foundation's recognition of net revenue for any periods presented, nor was there any impact on the net assets upon adoption. Based on the Foundation's review of its hotel management contracts and rental agreements with customers, the timing and amount of revenue recognized previously is consistent with how revenue is recognized under the new standard. There is no impact on contribution revenue as it is not included under this guidance.

In February 2016, the FASB issued ASC 842, Leases. ASC 842 requires recognition of rights and obligations arising from lease contracts, including existing and new arrangements, as assets and liabilities on the balance sheet. ASC 842, as amended, is effective for annual reporting periods beginning after December 15, 2021. The Foundation is currently evaluating the effect of adoption to the financial statements.

COVID-19 Pandemic

In January 2020, the World Health Organization declared the novel Coronavirus ("COVID-19") a Public Health Emergency of International Concern. The outbreak of COVID-19 has caused domestic and global disruption in operations for not-for-profit organizations. The outbreak has also negatively impacted both the global financial markets and Foundation's investments, including the investments held within the System Pools, and may continue to do so. Other adverse consequences of COVID-19 in the future may include, but are not limited to, decline in hotel and parking revenue, and additional volatility within the Foundation's investments. The Foundation believes it has sufficient liquidity to meet its operating and financing needs; however, given the difficulty in predicting the ultimate duration and severity of the impact of COVID-19 on the Foundation, the economy and the financial markets, the ultimate impact is unknown and cannot be reasonably quantified at this time.

Subsequent Events

The Foundation has evaluated subsequent events through January XX, 2022, the issuance date of this report, and determined that there have been no events that have occurred that would require adjustment to or disclosure in these statements.

2. Financial Assets

The following reflects the Foundation's financial assets as of September 30, 2021 and June 30, 2020, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the balance sheet date. Additionally, the amount of liquidity available for general expenditures has been reduced by any board-designated net assets.

	 2021	2020
Cash, cash equivalents and restricted cash	\$ 5,830,558	\$ 4,579,026
Investments	 12,318,279	9,858,931
Total financial assets, at year end	18,148,837	14,437,957
Less those unavailable for general expenditures within one year, due to contractual or donor-imposed restrictions:		
Restricted by donor with purpose restrictions	(3,385,816)	(2,722,972)
Restricted by lender to meet debt-service requirements	(2,246,301)	(2,059,109)
Financial assets available to meet cash needs for general expenditures within one year	\$ 12,516,720	\$ 9,655,876

The Foundation is substantially supported by restricted contributions, and these restrictions require resources to be used in a particular manner. The most common restriction on the use of these contributions is that the expenditures be for the benefit of and at the direction of a certain UAB school or department. Because of the uncertainty regarding the timing of expenditures for these restricted funds, the Foundation generally invests 70% of the financial assets of a given restricted fund into cash and short-term investments and 30% into equity investments, with rebalancing occurring on a quarterly basis.

The Foundation also rebalances its unrestricted financial assets on a quarterly basis, and after reserving cash for specific large outlays expected in the next 90 days, invests 25% of the unreserved balance into cash and short-term investments and 75% into equity investments. Substantially all investments are made with the University of Alabama System funds and can be accessed for liquidity needs with minimal notice.

3. Investments

The following is a summary of investments held by the Foundation as of September 30, 2021 and June 30, 2020:

	_	20	21			20		
	An	Cost or nortized Cost	Re	eported Value	Αı	Cost or mortized Cost	Reported Value	
University of Alabama System Funds								
Short-Term Liquidity Pool	\$	_	\$	_	\$	2,158,498	\$	1,991,668
Long-Term Reserve Pool		_		_		7,229,396		6,792,405
Liquidity and Capital Reserve Pool		9,815,542		11,139,954		_		_
The UAB School of Business Green and Gold Fund		95,190		713,261		109,899		592,515
Charitable Gift Annuity Fund Investment		374,143		465,064		413,376		482,343
Total investments	\$	10,284,875	\$	12,318,279	\$	9,911,169	\$	9,858,931

Prior to 2021, The Foundation invested substantially all of its funds in the University of Alabama System Short-Term Liquidity Pool and the Long-Term Reserve Pool (collectively the UAS Funds), which are sponsored by the System. Assets of the Short-Term Liquidity Pool ("STLP") consisted of short-term investment grade fixed income investments that are indexed to the Barclays 1-3 year government credit bond index. Assets of the Long-Term Reserve Pool ("LTRP") consisted of U.S. Treasury and agency obligations, corporate debt securities, corporate equity securities, international equity securities, mutual funds, real estate funds, hedge funds, and private equity funds.

In July 2020, The Board of Trustees of The University of Alabama closed the STLP and transferred the assets to the LTRP to create a new merged pool, with a new asset allocation, called the Liquidity and Capital Reserve Pool ("LCRP"). The Foundation's share of these funds transferred was \$1,991,668. The target asset allocation of the new LCRP is approximately 45% equities, 35% fixed income, 10% real assets, and 10% diversifying strategies. Additionally, all net investment income from the LCRP is automatically reinvested.

4. Fair Value Hierarchy

United States generally accepted accounting principles require the entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value of financial assets and liabilities. The guidance establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the entity has the ability to access.

Level 2 Inputs to the valuation methodology include:

Quoted prices for similar assets or liabilities in active markets;

Quoted prices for identical or similar assets or liabilities in inactive markets;

Inputs other than quoted prices that are observable for the asset or liability; Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

Notes to Consolidated Financial Statements

Fifteen months ended September 30, 2021 and the year ended June 30, 2020

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The following table sets forth, by level, within the fair value hierarchy, the Foundation's assets at fair value as of September 30, 2021 and June 30, 2020:

Sept	em	her	30	20	121

	Level 1	Level 2	Level 3		Total
Investment in the UAB School of Business Green and Gold Fund					
Cash, money funds, and FDIC deposits	\$ 68,697	\$ _	\$ -	- \$	68,697
Fixed income	88,309	_	_	-	88,309
Equities	285,464	_	_	-	285,464
Mutual funds	23,940	_	_	-	23,940
Exchange-traded products	246,851	_	_	-	246,851
Charitable Gift Annuity Fund Investment					
Cash, money funds, and FDIC deposits	21,521	_	_	-	21,521
Fixed income	251,256	_	_	-	251,256
Mutual funds	64,308	_	_	-	64,308
Exchange-traded products	 127,979	 	_	<u> </u>	127,979
Total	\$ 1,178,325	\$ 	\$ -	\$	1,178,325

June 30, 2020

	Level 1	Level 2	Level 3	Total
Investment in the UAB School of Business Green and Gold Fund				
Cash, money funds, and FDIC deposits	\$ 49,982	\$ - \$	_	\$ 49,982
Fixed income	124,707	_	_	124,707
Equities	218,475	_	_	218,475
Mutual funds	19,391	_	_	19,391
Exchange-traded products	179,960	_	_	179,960
Charitable Gift Annuity Fund Investment				
Cash, money funds, and FDIC deposits	15,185	_	_	15,185
Fixed income	273,304	_	_	273,304
Mutual funds	78,700	_	_	78,700
Exchange-traded products	115,154		_	115,154
Total	\$ 1,074,858	\$ 	<u> </u>	\$ 1,074,858

An asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

For assets measured at fair value, they are valued at quoted market prices for securities traded on an active exchange.

Notes to Consolidated Financial Statements

Fifteen months ended September 30, 2021 and the year ended June 30, 2020

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Foundation believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

5. Investment in Limited Liability Company

During fiscal 1997, the Foundation purchased a 1% share of all outstanding membership units of Triton Health Systems, L.L.C. ("Triton"), for \$800 from UAB. UAB and the Foundation are the sole members of Triton. Triton was formed in 1995 to advance the educational and research mission of UAB and to educate and train physicians and other healthcare professionals. The Foundation's reported equity position as of September 30, 2021 and June 30, 2020 was \$2,865,536 and \$2,718,371, respectively. Earnings on the investment were \$393,843 and \$768,614 and are included in changes in net assets without donor restrictions under realized and unrealized investment gain (loss), within the accompanying consolidated statements of activities and changes in net assets for the fifteen months ended September 30, 2021 and the year ended June 30, 2020, respectively.

6. The UAB Diabetes Trust Foundation

On October 6, 2006, the UAB Diabetes Trust Foundation ("UABDTF") was established as a successor organization (in interest and purpose) to the now dissolved Diabetes Trust Foundation ("DTF"). The mission of the UABDTF is to support research and other charitable activities at the UAB Comprehensive Diabetes Center. A substantial portion of the DTF assets were transferred directly to UAB upon dissolution of the organization. The UABDTF, however, received all life insurance policies held by the DTF, a designated balanced pool endowment held by the San Diego Foundation, both an irrevocable and revocable charitable remainder trust, and a small amount of cash to fund operations of the new entity. All directors of the UABDTF must be directors of the UAB Educational Foundation.

7. Property and Equipment

Property and equipment were as follows as of September 30, 2021 and June 30, 2020:

	 2021	 2020
Land	\$ 8,621,590	\$ 8,621,590
Building and leasehold improvements	38,333,493	38,099,975
Equipment	39,959,993	37,904,420
	86,915,076	84,625,985
Less: Accumulated depreciation	 (36,557,795)	(29,393,528)
Total property and equipment, net	\$ 50,357,281	\$ 55,232,457

8. Description of Leasing Arrangements

The Foundation's leasing operations consist principally of the leasing of various types of office buildings and other real property. The Foundation leases substantially all of its property to UAB and others under operating leases. These leases are all cancellable with a 60, 90 or 180–day notice.

The following schedule provides an analysis of the Foundation's investment in property held for lease by major classes as of September 30, 2021 and June 30, 2020:

Notes to Consolidated Financial Statements

Fifteen months ended September 30, 2021 and the year ended June 30, 2020

	2021	 2020
Building and leasehold improvements	25,216,702	24,006,119
Land	 8,621,590	8,621,590
	33,838,292.01	32,627,709
Less: Accumulated depreciation	(14,225,997)	(13,010,079)
Total property and equipment, net	\$ 19,612,295	\$ 19,617,630

9. Major Properties

The Foundation, either directly or through one of its subsidiaries, owns several properties that comprise substantially all of its rental activity and fixed assets. These properties are the 4th Avenue Parking Deck, Medical Towers, and the Hilton UAB Hotel. Hotel and leasing revenues from the operation of 4th Avenue Parking Deck, Medical Towers, Hilton UAB Hotel, and other rental properties are recognized monthly on a straight-line basis over the life of the lease or daily as services are rendered.

In September, 2016 the Foundation entered into an agreement to acquire the DoubleTree Birmingham Hotel located at 808 20th Street South on the UAB campus for total consideration of \$6.7 million. Subsequently, a single-member LLC was established named Campus Hospitality Services, L.L.C. ("CHS") for the purpose of owning and operating the hotel. The Foundation entered into a financing agreement (Note 11) in order to finance both the initial purchase and the property improvement plan required to upgrade the hotel to a Hilton. The hotel was acquired on November 1, 2016 and renovations were completed in 2019. Upon completion of the renovations the hotel was rebranded and renamed Hilton Birmingham at UAB.

The results of operations of these major properties for the fifteen months ended September 30, 2021 and June 30, 2020, which are included in the accompanying statements of activities and changes in net assets, are summarized as follows:

	September 30, 2021							
	ŀ	Hilton UAB		th Avenue arking Deck		Medical Towers		
Rental property operating revenue		10,364,270	\$	3,268,394	\$	2,133,177		
Rental property expenses								
Salaries, wages, and benefits	\$	2,567,345	\$	300,433	\$	100,000		
Other operating expenses		1,765,014		248,438		23,012		
Depreciation		5,026,802		921,548		772,400		
Other administration and general expenses		1,192,521		23,829		94,436		
Interest expense		2,007,958		385,905		71,909		
Utilities		917,558		168,293		299,353		
Repairs and maintenance		319,222		269,490		555,431		
Income and other taxes		479,966		300		140,178		
Professional and management fees		392,121		40,777		18,523		
Security		57,299		226,894		84,118		
Cost of sales		373,911				_		
Total expenses		15,099,717		2,585,907		2,159,360		
Excess (deficit) of revenues over expenses	\$	(4,735,447)	\$	682,487	\$	(26,183)		

	June 30, 2020						
	ŀ	Hilton UAB		th Avenue arking Deck	Medical Towers		
Rental property operating revenue		9,560,090	\$	3,030,845	\$	1,586,726	
Rental property expenses							
Salaries, wages, and benefits	\$	3,486,297	\$	282,344	\$	100,000	
Other operating expenses		1,875,572		245,437		43,333	
Depreciation		4,013,089		714,406		565,425	
Other administration and general expenses		1,204,959		31,334		11,420	
Interest expense		1,645,222		327,941		80,224	
Utilities		653,547		154,073		269,710	
Repairs and maintenance		286,256		142,823		379,581	
Income and other taxes		448,654		500		45,046	
Professional and management fees		343,758		22,000		18,000	
Security		37,263		192,118		61,628	
Cost of sales		669,836		_			
Total expenses		14,664,453		2,112,976		1,574,367	
Excess (deficit) of revenues over expenses	\$	(5,104,363)	\$	917,869	\$	12,359	

10. Other Properties

Rental income and expense from the operation of other properties includes activity related to various smaller properties including the Burleson Building, Pita Stop Building, 506 10th Street Warehouse, the Davita Clinic and the 508 8th Street Warehouse, as well as rental income from a master ground lease for retail space in the Fourth Avenue Parking Deck.

In March, 2020 the Foundation exchanged several properties on 11th Avenue South for two University-owned properties, the Ullman Museum and a residential property. The two acquired properties were recorded at their appraised value, \$750,000, while the total book value of the donated properties was \$702,768, resulting in a gain on the exchange of \$47,232. This gain is included in donation revenue in the accompanying statements of activities and changes in net assets for the year ended June 30, 2020.

11. Debt

Debt consists of the following as of September 30, 2021 and June 30, 2020:

	2021	 2020
Revenue Bond, the UAB Educational Foundation Project, due serially through 2032	\$ 10,928,600	\$ 11,578,600
Regions Commercial Equipment Finance - Hotel Project, due serially through 2026	28,037,695	28,833,904
Iberia Bank/Small Business Administration - Paycheck Protection Program Loan	_	784,421
Iberia Bank/Small Business Administration - Paycheck Protection Program Loan	1,223,827	
Total long term debt	40,190,122	41,196,925
Less: Amounts due in less than one year	(2,347,086)	 (1,471,518)
Long-term debt, net of current amounts	\$ 37,843,036	\$ 39,725,407

On February 1, 2014 the Foundation refinanced the bonds issued in 2002 (and previously refinanced in 2009) by the City of Birmingham Downtown Redevelopment Authority (the "Authority") which financed the construction of the 4th Avenue Parking Deck (the "2014 bond"). The 2014 Bond was issued to Regions Capital Advantage as the sole bondholder.

As additional security for the payment of the Bonds, the Foundation entered into a Bond Guaranty Agreement (the "Guaranty") with Regions Bank dated February 1, 2014, whereby the Foundation guaranteed payment when due of debt service on the 2014 Bond and the purchase price of the bonds tendered for purchase under the trust indenture. The Guaranty on the 2014 Bond contains a "put" option where Regions Bank can have tendered the 2014 Bond for purchase on December 1, 2023, effectively giving the Guaranty a term just under 10 years. The rate on the bonds is fixed at 2.77%. Accrued interest related to the bonds was \$100,907 and \$26,727 as of September 30, 2021 and June 30, 2020, respectively. The 2014 Bond matures serially through December 1, 2032, in annual installments ranging from \$410,000 to \$1,178,600.

In conjunction with the issuance of the 2014 Bond, the Foundation entered into a capital lease agreement with the Authority dated February 1, 2014 pursuant to which the Foundation will lease certain real property and facilities from the Authority. The real property and facilities were acquired by the Authority pursuant to the provisions of the lease agreement. Rental payments due under the lease agreement are to be sufficient to pay the principal and interest on the Bonds when due. The Bond is a limited obligation of the Authority payable solely from amounts payable by the Foundation pursuant to the lease agreement with respect to debt service on the Bonds and any other revenues, rentals and receipts derived by the Authority from the leasing or sale of the Fourth Avenue Parking Deck. The Foundation will gain title to the facilities and equipment from the Authority when the project lease expires. The 2014 Bond is collateralized by the assignment of the Authority's interest in the lease agreement, a pledge by the Authority of the revenues received under the lease.

On November 1, 2016, Regions Commercial Equipment Finance, L.L.C. ("Regions") issued two taxable bank loans totaling \$26 million (\$13 million each) to Campus Hospitality Services ("CHS") for the purpose of acquiring and renovating the Doubletree Hotel (the "CHS notes"). The first promissory note (Note A) for \$13 million was funded at closing and bears a fixed interest rate of 4.93%. The second \$13 million note (Note B) was funded on March 13, 2018 and bears a fixed interest rate of 6.11%. The loans are amortized based on a 25-year term and have a 10 year maturity. The notes are secured by a mortgage on the property.

As additional security for payment of the CHS notes, the Foundation entered into a guaranty agreement. Under this agreement, the Foundation gave an unconditional guaranty for all obligations to Regions (including the bonds for the 4th Avenue Parking Deck), including the cross-collateralization of these obligations. Furthermore, the Foundation is required to maintain a global debt-service coverage ratio of 1.25, a requirement that was met in both the fifteen months ended September 30, 2021 and the year ended June 30, 2020.

On August 29, 2018, Regions issued an additional taxable bank loan totaling \$4 million to CHS to fund additional improvements related to the Doubletree Hotel renovation project. The note bears a fixed interest rate of 6.48%. The loans are amortized based on a 25-year term and have a 10 year maturity, with principal payments due beginning on September 1, 2019. All other terms from the original debt issued in 2016 remain in effect.

In March 2021 and May 2020, CHS secured Paycheck Protection Program loans from the Small Business Administration through IBERIABank - First Horizon. The loans were for \$1,223,827 and \$784,421, respectively, with a 1% fixed rate. A substantial portion of the loans are eligible for forgiveness if spent primarily on payroll and related expenses and staffing levels are maintained at a specified level. Any unforgivable amount of the loan following the 24 week period (in which the proceeds must be spent) will be payable in 18 monthly installments plus interest at 1%. In July 2021 the Foundation recognized a gain of \$784,421 for the forgiveness of the Paycheck Protection Program loan. The Foundation intends to apply for forgiveness of the second Paycheck Protection Program loan issued in March 2021, but as of September 30, 2021, the Foundation had not yet applied for forgiveness.

Fifteen months ended September 30, 2021 and the year ended June 30, 2020

The aggregate contractual maturities of debt for the fifteen months ended September 30, 2021 is as follows:

	Parking Deck onds Principal	Hotel Project Loan Payable Principal	Total
2022	\$ 685,000	\$ 736,415	\$ 1,421,415
2023	720,000	720,458	1,440,458
2024	755,000	761,857	1,516,857
2025	795,000	805,668	1,600,668
2026	830,000	852,033	1,682,033
Thereafter	7,143,600	24,161,264	31,304,864
	\$ 10,928,600	\$ 28,037,695	\$ 38,966,295

12. Net Assets with Donor Restrictions

University Funds

These net assets are provided by proceeds from vending machines and contributions received from the UAB Health System, and any interest income earned on these funds. These net assets are to be used for the benefit of administrative departments at the university.

Hospital Funds

These net assets are provided by proceeds from vending machines and any interest earned on such funds. These net assets are to be used for the benefit of University of Alabama Hospital and UAB Health System.

Academic Funds

These net assets are provided by a combination of private contributions and contributions received from the UAB Health System and any interest income earned on these funds. These net assets are to be used for the benefit of academic units, including the UAB School of Medicine.

Development Funds

These net assets are provided by a combination of private contributions and contributions received from the UAB Health System and any interest income earned on these funds. These net assets are to be used to support the university's development and fundraising activities, including the charitable gift annuity program.

September 30, 2021

Total net assets consisted of the following as of September 30, 2021 and June 30, 2020:

	September 30, 2021								
		/ithout Donor Restrictions	With Donor Restrictions		Total				
Without donor restrictions									
Unappropriated	\$	29,919,141	\$	_	\$	29,919,141			
With donor restrictions									
University funds		_		596,729		596,729			
Hospital funds		_		457,796		457,796			
Academic funds		_		2,466,707		2,466,707			
Development funds				326,716		326,716			
Total net assets	\$	29,919,141	\$	3,847,948	\$	33,767,089			

	June 30, 2020							
		lithout Donor Restrictions		With Donor Restrictions	Total			
Without donor restrictions								
Unappropriated	\$	32,149,184	\$	_	\$	32,149,184		
With donor restrictions								
University funds		_		(13,885)		(13,885)		
Hospital funds		_		774,758		774,758		
Academic funds		_		2,092,407		2,092,407		
Development funds		_		221,430		221,430		
Total net assets	\$	32,149,184	\$	3,074,710	\$	35,223,894		

UAB Educational Foundation The Board of Directors As of September 30, 2021

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